

LIVEWYER

# Strategic Partnerships Initiative



Upfront referral benefit



1st year profit share



30 day payment terms





**Hi,**

Thank you for your time! At LiveWyer we seek Partnerships with like-minded organisations who align on a common vision to build scalable platforms that stand the test of time.

We see your infrastructure as a product, so let's build a great product together!

**David O'Dwyer**  
LiveWyer CEO

## Why partner with LiveWyer?

LiveWyer are a dedicated team of cloud infrastructure engineers and project delivery specialists.

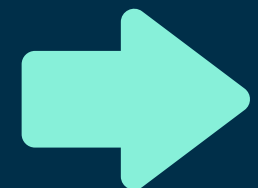
As a leading developer of cloud platform and infrastructure capabilities, we collaborate with our partners and their customers to architect, build, validate, and onboard tailor-made solutions—always with a continuous focus on operational excellence and business value.

# Partnership Process



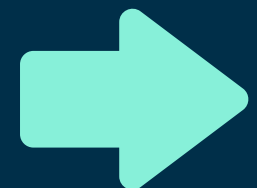
**Meet & Intro**

Have a new potential client opportunity? Reach out for a meeting and we'll buy the coffees.



**Defined Scope**

If the client opportunity evolves into a formal request for our services, we will issue an immediate £500 referral payment.



**Project Win**

We then pay a generous 15% profit share on the first 12 months of our new client engagement.

# LiveWyer Platform Services

## Deliver



Deploy small engineering teams to architect and develop your Cloud and Platform solutions.

- 1. Scope document:** Fully defined scope addressing your key challenges and requirements.
- 2. Design document:** Comprehensive design detailing the proposed solution and architecture.
- 3. Iterative build:** Deliver our solution with a clear focus on business value and operational excellence.
- 4. Operational manual:** Detailed manual covering installation, maintenance and day-two operations.

## Optimise



Align financial accountability with the technical and operational aspects of your cloud platform.

- 1. Cost optimisation framework:** Integration of FinOps capabilities to identify and assess opportunities across cloud environments.
- 2. Actionable cost optimisation plan:** Prioritised actions to reduce cloud waste and optimise resources.
- 3. FinOps performance sustainability:** Real-time data, signals and dashboards offering insights into cloud continuous costs and usage.

# Success Stories

## Case Study: Siemens

### Platform Build - Kubernetes as a Service

Siemens Digital Industries' core infrastructure is now delivered by a Kubernetes and Cloud Native Platform designed, built, and supported by LiveWyer.

**159**

CLUSTERS

**1.6k**

NODES

**64k**

CONTAINERS

- Designed & built an E2E Cloud Native Platform
- Supports multi-billion dollar application revenue
- Trusted delivery partner since 2019
- Security compliant

*"LiveWyer played a pivotal role in the project, offering valuable strategic insights, architectural expertise, and engineering best practices from the outset."*

## Case Study: Smart Pension

### Validation — AWS Platform & Migration Readiness

Smart Pension's successful migration to AWS Platform following LiveWyer due diligence, including platform consultation, validation & delivery services

**1**

ENGINEER POD

**57**

RECOMMENDATIONS

**100%**

ISSUES FIXED

- Successful platform review & recommendations
- Increased engineering throughput
- Assisted with security compliance
- Established client trust

*"LiveWyer's leadership and technical expertise were crucial in achieving our Migration Readiness deadline."*

# Get in touch!



Thank you for taking the time to consider our offering. If you'd like to learn more, please don't hesitate to schedule a call with me and the team using the link below.

Best regards,

**David O'Dwyer**

LiveWyer CEO

[OPEN CALENDAR](#)

LIVEWYER

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